

SPSIS-1A
27 January 1945

Mission Try Corp.
Los Angeles, Calif.

Attention: Mr. Aiken, President

Dear Mr. Aiken:

I would appreciate very much your letting me have some figures which we could use here in comparing any well-organized business organization's turnover with certain War Department agencies, and I can assure you that these figures will not be used in any other manner and will be held confidential by me and my associates in this office.

What I would like to know is:

- a. Your strength in the category up to \$2,500 a year, as of 31 December 1943.
- b. The number of separations in this same category - voluntary or involuntary - during the period of 1944.
- c. The number of acquisitions in the same category in 1944.
- d. Your total strength as of 31 December 1944.

I have asked two other companies to give me this data - one located in Chicago, and one in New York, and from this we believe that we will get a very interesting cross section to be used in comparison. If you are interested in knowing what the other companies' turnovers are, we can give them to you, without, however, mentioning the names of the companies.

Mr. Lambert wrote me that he had gone to Mexico, and that the matters we had under consideration are progressing favorably, and I am sure that the company in Mexico is very anxious to get started with your product.

Again I assure you that any figures you care to give me will be kept confidential, and thank you in advance for your help in this matter.

Yours very sincerely

James H. Frier, Jr.
Major, Signal Corps